

Sales Manager (m/f/d)

Description

Sales Manager (m/f/d) – with maritime focus

Location: Kiel

Start date: As soon as possible

Working hours: Full-time

About us

maresystems is an innovative and future-oriented company with a clear maritime focus. We develop, produce, and distribute pioneering monitoring and control systems for commercial shipping, special vessels, and mega yachts. Our technologies are used worldwide by renowned shipping companies and shipyards. In doing so, we combine technological excellence with many years of industry experience to create tailored solutions for the demanding maritime environment.

As part of our team, you actively shape the future of the maritime industry. You work on innovative technologies and help make shipping safer, more efficient, and more sustainable – in a company that combines innovation with responsibility.

Responsibilities

- Responsible for the strategic expansion of the maritime B2B customer network as well as the long-term support and retention of existing clients
- Managing the entire sales process – from proposal preparation to successful contract closure
- Supporting and assisting international sales partners
- Occasional participation in selected national and international trade fairs and events
- Managing and expanding existing customer relationships as well as acquiring new customers

Qualifications

- Completed commercial training or equivalent qualification with a strong technical affinity
- Several years of sales experience and a genuine passion for the maritime industry
- Sales- and target-oriented mindset with enthusiasm for acquiring new customers
- Confident demeanor, assertiveness, and strong negotiation skills
- High self-motivation, sense of responsibility, and an independent, results-driven work style
- Willingness to travel for trade fairs, events, and international client visits, as well as a valid Class B driving license
- Fluent written and spoken German and English with strong negotiation skills

Job Benefits

Hiring organization

maresystems GmbH & Co. KG

Employment Type

Full-time

Beginning of employment

Immediately

Job Location

Am Germaniahafen 5, 24143, Kiel (Germany), Germany

Valid through

31.12.2025

- A dedicated, collegial team with flat hierarchies and open communication
- Flexible working hours and the option to work from home – for a self-determined work style
- Varied, technically exciting projects with international scope and direct impact
- An innovation-driven work environment with deep technical expertise and a modern tech stack
- 30 vacation days – for a healthy work-life balance
- A modern workplace with views of the Kiel Fjord, ergonomic workstations, height-adjustable desks, and a balcony to relax on
- A central location with excellent transport connections and within walking distance to cafés, shops, and green spaces – for enhanced everyday quality of life

Contacts

Ready to come on board?

We look forward to receiving your application!

For questions or an initial personal conversation, Michael Steinbach is happy to assist you.

Whether by phone, email, or in a personal meeting on-site – we would love to get to know you.

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www.maresystems.com

maresystems – intelligent systems for the maritime future